

## Market Leader Intermediate Homework 2.2

Pages 16 - 19

**Warm-up Discussion** - Write down your answers and be ready to discuss:

1. How often do you travel on business trips?
2. How does your company choose flights, hotels, etc?
3. Do you get a travel stipend?

### Reading -Part A - E

Write your response to Part A. Then read both articles (page 17 and page 134) and fill in the chart comparing the two articles (Part B). Then write your response to the question in Part C and be ready to explain. For part D & E, complete these exercises and make note of any question that you are unsure about so your teacher can quickly check the answers with you in class.

**Vocabulary in Use** - Write down your answers and be ready to discuss:

1. Do you avoid traveling during the **peak travel seasons**?
2. Have you ever had any problems while **checking in** to an airline or hotel?
3. Are you the member of any **frequent flier** programs?

### Language Review - Parts A - C

Complete the grammar exercises. Highlight or circle any of the answers that you are unsure about so your teacher can quickly check and help you understand those parts.

### Skills - Parts A - D

Then use the audio tracks to complete parts A - C and make note of any parts that you don't understand so your teacher can review those parts with you in class. Then preview the questions in Part D and the "Useful Language" box. In class you will verbally practice these telephone situations with your teacher but you don't need to write your responses for homework.

**Company Situation:** Look at the situation below and the hotel/airline information on the next two pages. Then decide how many managers to send, which flight to book, which hotel to book, and whether or not to give the employees a stipend that they can use for other expenses. Write an explanation for your decisions and be ready to discuss with your teacher.

### Situation: Business Trip Expenses

You work for a medium sized advertising company that wants to send of it's managers to a business conference in Miami. This conference will be a great opportunity for your management team to bond, meet other professionals in the same field, and most of all, learn skills that they can bring back and apply in the company. You have a **budget of \$20,000** to spend on this conference. Look at the hotel and Flight options and decide how you will spend your money.

**Things to decide:**

- How many managers to send (3-5)
- Which flight to book
- Which hotel to book


**Conference fee: \$1000 per person**


- Includes lunch everyday
- Includes Friday night dinner & drinks

**Conference Details:**

- Starts at 1:00pm Friday
- All-Day Saturday
- Ends Sunday at 5:00pm

**Location: Downtown Miami**





**Keynote Speaker:**  
**Philip Schiller**  
Apple Senior vice-president  
Worldwide Marketing

## Round Trip Ticket from Seoul to Miami

### **\$1500- United Airlines (Economy Class)**

Baggage Charge  
No Business Lounge  
Regular Check in  
No Hotel Transfer



Departs: 4:35pm Thursday  
Arrives: 12:34am Friday  
Total Travel Time: 20h 59m  
2 Stops: San Francisco (3 hours) and Houston (40 mins)



Departs: 6:25pm Monday  
Arrives: 2:45pm Wednesday  
Total Travel Time: 31h 20m  
2 Stops: Houston (1 hour) and San Francisco (11 hours)

### **\$4500 – Delta and Korean Airlines (Business Class)**

2 Free Bags  
Business Lounge  
Express Check in  
Hotel Shuttle Bus



Departs: 10:35am Thursday  
Arrives: 3:17pm Thursday  
Total Travel Time: 17h 45m  
1 Stop: Detroit (2 hours)



Departs: 9:00am Monday  
Arrives: 6:05pm Tuesday  
Total Travel Time: 20h 5m  
2 Stops: New York (40 mins) and Detroit (1 hour)

### **\$6500- American Airlines (First Class)**

2 Free Bags  
Executive Lounge  
Express Check in & Security  
Private Transportation to Hotel



Departs: 5:15pm Thursday  
Arrives: 6:50pm Thursday  
Total Travel Time: 18h 37m  
1 Stop: Dallas (2 hrs)



Departs: 7:10am Monday  
Arrives: 3:15pm Tuesday  
Total Travel Time: 19h 5m  
1 Stop: Dallas (2 hrs)

## Motel 6

Price: \$50 per night; no breakfast, standard room with 2 beds single beds or 1 double.

Location: About 20 minutes away from downtown by taxi and 30 minutes away from nearest beach. Triple the time if you will take the bus.

Surroundings: Few locally owned restaurants and shops; not much else.

Facilities: none

Customer Review 1: "Nicely located away from all the hustle and bustle of the city. Lets you see how the locals live and you can get a more authentic experience."

Customer Review 2: "The rooms are small and worn down, and definitely need to be renovated. Not much to do nearby. But it is very cheap. Also, I did not feel very safe walking at night."

## Island Hyatt

Price: \$500 per night for deluxe room with 2 double beds or 1 king size; breakfast buffet and 5-7p.m. cocktails included

Location: Located on a beautiful island about 20 minutes off the coast; Must take a boat to get there. The dock is 15 minutes from downtown.

Surroundings: Beach and Jungle

Facilities: Gym and Pool (free); Spa; Hotel Restaurant

Customer Review 1: "It sounds lovely, but the island is very busy during the day because of day tourists. Also, because it is located on an island there is only one restaurant, which is overpriced.

Customer Review 2: "Absolutely gorgeous beach and surroundings. Great service and food. I will definitely be coming back!"

## Best Western

Price: \$175 per night for standard room with 2 double beds or 1 queen size continental breakfast included

Location: Located in the heart of the city; 10 minutes from nearest beach by foot

Surroundings: Many shops and restaurants.

Facilities: Swimming pool (free); Bar; Spa.

Customer Review 1: "This hotel is affordable and in a great location. There are many things to do in the area. However the nearest beach is crowded and dirty"

Customer Review 2: "The rooms are satisfactory and good value for price, but the service is lacking."

## Holiday Inn

Price: \$280 per night for standard room with 2 queen beds or 1 king size with sea view; Breakfast not included

Location: 20 minutes from city by taxi, but located right on the beach

Surroundings: There are only a few shops and restaurants in the area; very quiet.

Facilities: Gym (free); 4 hotel restaurants; Spa; Children's Daycare Center; Business Lounge; 2 swimming pools (free)

Customer Review 1: "The grounds are beautiful and well-kept, and the beach is very private. However, I thought the room was small for what I paid."

Customer Review 2: "The pool with ocean view was amazing and service was impeccable. Rooms are just okay."